



A Division of Commercial Capital LTD

NEW BUSINESS SUBMISSION PACKET

Fax to: 888-547-7993 or Email to: sales@smartfinanceoptions.com

To Be Filled Out With All New Commercial Submissions

1 – Principal’s Information

NAME _____

COMPANY NAME _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

BUSINESS PHONE _____

HOME PHONE _____

CELL PHONE _____

FAX NUMBER _____

EMAIL _____

2 – INTERNATIONAL REQUIREMENTS

The Following Information Is Needed For A Commercial Real Estate Transaction To Be Submitted To Lender Underwriting:

- ▶ UNDERWRITING EXECUTIVE SUMMARY FORM
- ▶ BUSINESS PLAN IN ENGLISH, INCLUDING FINANCIAL PROJECTIONS
- ▶ FISCAL AND INTERIM FINANCIAL STATEMENTS IN ENGLISH
- ▶ BORROWER OR RELATED ENTITY MUST HAVE AN OPERATING TRACK RECORD
- ▶ PROJECT MUST HAVE A POSITIVE ECONOMIC AND SOCIAL IMPACT



A Division of Commercial Credit, Ltd.

UNDERWRITING EXECUTIVE SUMMARY FORM

| CONTACT INFORMATION | |
|--|--|
| Borrower's Name & Social Security # | |
| Address | |
| City / State / Zip Code | |
| Phone # | |
| Fax # | |
| Email Address | |
| Project Name | |
| Type of Financing Requested | |
| Amount of Financing Requested | |
| Purpose of Loan | |
| Schedule of "Use of Proceeds" | |
| Amount of Down Payment (if Purchase) | |
| Loan to Value Ratio | |
| Debt Service Coverage Ratio | |

| PROPERTY DESCRIPTION | |
|---|--|
| Type of Real Estate | |
| Location of Real Estate | |
| Year Borrower Purchased Property | |
| Age of Property | |
| Square Footage/Acres of Property | |
| Amount Borrower Paid for Property | |
| Borrower's Total Cash Spent on Property to date i.e. Improvements/entitlements | |
| Borrower's Current Equity in Property | |
| List of all liens/mortgage or Back Taxes against Property | |
| Percentage of Property Occupied | |
| As-Is Value of Collateral | |
| After-Completion Value ("by using only these funds") | |

Fax all completed documents to: **888-547-7993**



| ADDITIONAL COLLATERAL | |
|------------------------------------|--|
| Property Type | |
| Address | |
| City / State / Zip Code | |
| Value of Property | |
| 1st Lien Balance | |
| 2nd Lien Balance | |

| BORROWER'S DESIRED LOAN TERMS | |
|--|--|
| Loan Term | |
| Interest Rate | |
| Origination Points | |
| Summary of the project and what borrower is looking for including any special issues, problems or needs | |

| INFORMATION ABOUT PROPOSED BORROWER | |
|---|--|
| Type of Entity | |
| Credit Score | |
| Borrower's Occupation | |
| Prior Project Experience | |
| Net Worth or Financial Strength of Primary Principals, excluding this project, in US Dollars | |
| Primary Principal's last 3 years' average monthly income | |
| Exit Strategy | |
| What has been done thus far to Secure financing? | |
| Any other information to help understand the project. | |